



Industry Supplier List 2018 / 19

The Queensland Seafood Industry Association (QSIA) appreciates the role played by the hundreds of businesses across the State providing goods and services that are essential to the operation of commercial fishing businesses.

The **Industry Supplier List 2018/19** is our inaugural list providing a range of goods and services to members and in some cases special discounts for QSIA members.

The association will continue to build the supplier list for the benefit of QSIA members and to promote the businesses that support the operations of wild and post-harvest businesses.

If you would like to discuss how to list your business please contact the office on 0417 631 353.

The Yard Brisbane

Special offer for QSIA members. The Yard Brisbane is offering QSIA members a 15% discount off lift charges. This offer is not valid with any other offer.



The Yard Brisbane (TYB) is one of the most well-resourced yards in the South Pacific. Strategically situated 2 nautical miles from the Port of Brisbane, TYB not only promises ease of access and product offload, the company is further complimented by its' extensive range of services on offer to the Seafood Industry.

Working berths, refit sheds, blast bays and sealed hardstands are all custom designed for the use of our diverse Fishing boat customers who come from Torres Strait to Tasmania and beyond. Timely repairs are the name of our game and with access to 25 on-site specialist marine trades and workshops, our customers experience minimal downtime getting you back out on the water quicker.

The versatility of TYB cannot be matched anywhere in the South Pacific. 600T/300T/65T marine straddle carriers, project management, fuelling facility, Aluminium, steel, timber and composite specialists as well as paint and abrasive blasting, TYB prides itself on providing first-class service to the vessels supplying Seafood Industry.

For more information:

Contact: Sam Ackermann, Business Development Manager

M: 0439 309 794

Ph: (07) 3348 5600

E: sam.ackermann@theyardbrisbane.com

W: www.theyardbrisbane.com

Google Map Ref

[The Yard Brisbane](#)

Great Circle Marine

Special offer for QSIA members. Great Circle Marine is offering special discounts to QSIA Members. Life rafts and safety equipment are already very competitively priced and exclusive pricing to QSIA members means even greater savings.



Great Circle Marine is a specialist marine safety company and we take pride in our expertise and adhering to our core business promises of delivering top quality products, service without pier and fair prices.

Our range of products and services covers the entire marine safety spectrum from electronic beacons and man over board devices to electronic navigation equipment, life jackets, life buoys and life rafts.

Our life rafts can be found on vessels right around our coastline, from large passenger carriers and charter boats to fishing trawlers, game boats, racing sail boats and also Australian Government, Australian Defence, coast guard and a vast array of recreational vessels.

Great Circle Oceanmaster® life rafts range in size from 4 to 25-person capacity, all are guaranteed for twelve years and are approved for use on Australian vessels operating under survey requirements. In addition to competitive pricing, a Free First Service offer applies to all life raft purchases.

Great Circle is also Australia's largest hirer of safety equipment, both short and long term. Long term hire of life rafts is an increasingly popular option with many commercial operators because it spreads costs with simple fixed, tax deductible payments and realises bottom line savings.

For more information:

Contact: Paul Montgomery or Danielle Thompson

M: 0419 99 00 90 (Paul)

Ph: 1300 306 381 or (07) 3343 8384

E: paul@greatcircleliferrafts.com.au

W: <http://buyonline.greatcircleliferrafts.com.au/>

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[Great Circle Marine](#)

Law Essentials

Special offer for QSIA members. Law Essentials is offering QSIA members a free 15-minute consultation (phone or in person).

The logo for Law Essentials, featuring the text "LAW essentials" in a white, sans-serif font on a dark blue rectangular background.

Law Essentials has a proven track record of assisting the fishing industry with advice on issues such as:

- 1) Trawl Plan in 2000/01;
- 2) GBRMP Structural Adjustment Package and Buyback 2004;
- 3) Commonwealth Marine Park - Secure our Fishing Future Package and Buyback 2006;
- 4) Latent Effort Removal 2008;
- 5) Moreton Bay Marine Park Buyback 2008;
- 6) Moreton Island Oil/Container Spill – 2009;
- 7) Commonwealth Marine Adjustment Assistance 2012;
- 8) Net Free Zones Buyback and Compensation 2015; and
- 9) QANTAS Toxic Spill Compensation 2017/18.

We are currently running the Gladstone Port Dredging Pollution Class Action and are soon to launch the White Spot Disease Class Action. We also assist fishers and associated land-based businesses with:

- 1) Representation regarding Fisheries Offences or other disputes;
- 2) Vessel/Licence and/or business sales/purchases;
- 3) Providing submissions to Government on various issues; and
- 4) Providing general law services (e.g. commercial law, conveyancing, family law, wills/estates and litigation).

Wherever a QSIA member is located, we are accessible, down to earth and happy to help.

Contact: Chris Thompson, Director/Solicitor

M: 0409 517 587

Ph: (07) 4197 5600

E: chris@lawessentials.net.au

W: www.lawessentials.net.au

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[Law Essentials](#)

Capital Insurance Broking Group (Incorporating Seamac Insurance Brokers)



As a proud member of the QSIA, Capital Insurance Broking Group (Capital) provides insurance solutions for QSIA members.

Regardless what business you are in, we can provide Insurance cover specifically tailored to your needs.

Benefits in dealing with Capital:

- 30 years' experience in the Seafood industry. We understand your business.
- Access to specialist Insurers.
- We tailor an insurance programme to fit you and your specific risk needs.
- We are on your side, not the Insurers.

This offering reflects a simple aim – to be available when you need us, as you need us, using our experience and accessing the strength of Steadfast to deliver superior results.

For more information:

Contact: Andrew Stevens, Director

Ph: (07) 4196 9999

E: andrew@cig.net.au

Contact: Sandy Potter, Insurance Broker

M: 0427 104 186

E: sandy@cig.net.au

W: www.cig.net.au

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[Capital Insurance Broking Group](#)

TMQ International Pty Ltd



INTERNATIONAL
A MEMBER OF THE AMI GROUP

Australian owned and operated, TMQ design and manufacture a range of commercial Autopilots, Steering systems and Accessories.

Established in 1974 to service the Queensland commercial maritime and seafood Industry, TMQ has since grown to distribute a selection of rugged and reliable marine electronics.

In more recent years, TMQ's offering has since expanded and includes Computer Based Plotting software, Talkback systems, NMEA products, Network solutions and a new colour Autopilot, the AP47C.

A long-time partner with JRC for Radar & Sounders, Glomex for Antennas, Alltek for AIS and now also partnering with new brand Cobham Sailor for VMS & Radios, TMQ aim to bring the best selection of products available to support local commercial fleets and private operators. The company provides high seas service, and commercial survey for most major systems, backed by ISO compliance and GMDSS Lloyds Approval.

Speak to your TMQ representative or visit the website for more information.

Contact: John Rankin, General Manager

M: 0437 634 078

Ph: (07) 3640 5600

E: tmq@tmq.com.au

W: www.tmq.com.au

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[TMQ International Pty Ltd](#)

Joe Vella Insurance Brokers



Joe Vella Insurance Brokers (JVIB) launched a specialised Marine Division to its insurance broking services in 2010 following the company's appointment of Lisa Ryan.

Lisa Ryan, head of the JVIB Marine Division, is one of the most experienced insurance experts in the commercial fishing industry. Her knowledge and ability to get claims paid sets her apart from the rest. She has over 25 years dealing specifically with Marine Insurance and can look after your insurance needs for:

- Fishing Vessels.
- Commercial Hull.
- Pleasure Craft.
- Charter Boats.
- Ship Repairers.
- Boat Clubs.
- Personal Accident Cover for Crew.
- Professional Indemnity for Marine Surveyors.
- Trades people working in the marine/shipping area.

Lisa provides exceptional customer service and is an invaluable asset to both your team and ours.

Contact: Lisa Ryan, Broker

M: 0459 323 473

Ph: 1800 937 111

E: lisa@jvib.com.au

W: www.jvib.com.au

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[Joe Vella Insurance Brokers](#)

Millstream Productions



Millstream Productions is offering special discounts to QSIA Members on all aspects of production, post-production and photography very competitively priced and exclusive pricing to QSIA members means greater savings.

Millstream Productions is a boutique production company based in North Queensland. We've worked the length and breadth of Australia helping our clients share stories no matter how challenging the brief or location.

We specialise in work for the Australian Seafood industry and work with businesses; from small companies to global brands, television broadcasters, community groups and education sectors in producing high quality, unique video content.

Contact: Matthew Blyth, Director

M: 0427 975 741

E: info@millstreamproductions.com.au

W: millstreamproductions.com.au

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